



ALEXANDER R. BIBISI

Associate

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SERVICES

Business Services

Cannabis Law

Hospitality & Liquor Control

EDUCATION

University of Colorado Law School, J.D.

Miami University, B.A.

Magna cum laude

LICENSED TO PRACTICE

Ohio

Colorado

Washington, D.C.

OVERVIEW

Alex is an associate with Walter Haverfield's Business Services and Hospitality & Liquor Control groups located in Northeast Ohio. As a skilled business attorney and compliance professional, Alex assists hundreds of individuals and businesses enter, compliantly operate in, and exit heavily regulated industries affected by ever-changing marijuana laws and liquor laws. His clients range from solo entrepreneurs and small, startup businesses to large multi-state operator companies. Alex's comprehensive experience in highly regulated industries gives him a solid understanding of the challenges and intricacies of law faced by all businesses, particularly those operating in complicated legal environments.

EXPERIENCE

- Drafted competitive business license application materials for over two hundred prospective cannabis businesses in nearly thirty U.S. states, Canada, and Europe.
- Assisted cannabis entrepreneurs and businesses of all sizes in obtaining licenses to operate.
- Served entrepreneurs and small businesses in hospitality, alcohol/liquor, cannabis/hemp, and other regulated industries.
- Conducted compliance audits and assisted interactions with government regulatory and enforcement agencies, including: Ohio Department of Commerce, Ohio Division of Liquor Control, Colorado Department of Revenue, Colorado Department of Public Health, U.S. Department of Agriculture, and U.S. Food and Drug Administration.
- Assisted multiple business/corporate clients from start-up to operations, providing all necessary legal services across numerous diverse practice areas, including licensing/permitting, venture capital, contracts, and employment.
- Negotiated and drafted contracts for six-figure marketing partnership, construction services, products manufacturing, and consulting deals.
- Protected clients' intellectual property through copyright and trademark registration filings.

ASSOCIATIONS

- Ohio State Bar Association | Member
- Colorado Bar Association | Member