



JACOB B. DERENTHAL

Business Services Group

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SERVICES

Banking & Financial Services
Business Services
Closely Held & Family-Owned Businesses
Commercial Lending
ESOPs (Employee Stock Ownership Plans)
Health Care & Dental
Mergers & Acquisitions
Real Estate
Venture Capital

EDUCATION

St. John's University School of Law, J.D.
University of Michigan, B.A.

LICENSED TO PRACTICE

Ohio

OVERVIEW

As partner and Chair of Walter Haverfield's Business Services Group, Jake focuses his practice on representing public and private companies, entrepreneurs, private equity firms, and financial and institutional clients in a broad range of corporate and securities transactions. He has extensive experience with matters involving mergers and acquisitions, debt and equity issuances, corporate restructurings, venture capital and angel investing, strategic alliances, and corporate governance matters. Jake also counsels management, directors, and shareholders in connection with entity formation, contract negotiation, operational and employment issues, commercial leasing, financing, and exit strategies. He is knowledgeable on transactions involving healthcare, manufacturing, technology, aerospace, real estate, and service sectors.

EXPERIENCE

SECURITIES

- Represented medical device company in private placement of convertible preferred stock
- Represented mezzanine investment fund in subordinated debt financing transactions
- Represented management consulting company in issuance of common stock
- Represented services company in issuance of subsidiary minority membership interests and private debt transactions
- Represented food processing company in "down round" sale of preferred stock
- Represented medical parts distributor in recapitalization, dividend, and issuance of securities to venture capital investors
- Represented biotech company in issuance of senior preferred stock
- Represented software development company with issuance of convertible preferred units

MERGERS & ACQUISITIONS

- Represented private equity fund in leveraged buyout of metal processing company
- Represented public company in acquisition of polymer manufacturing division
- Represented sellers and purchasers in healthcare practice acquisitions and dispositions
- Represented aerospace parts manufacturer in asset sale to public company
- Represented marketing design and distribution company in multiple add-on acquisitions
- Represented online publishing company in sale to media group
- Represented private equity firm in acquisition of physical rehabilitation services company
- Represented privately held industrial equipment dealership in asset disposition
- Represented healthcare company's management team in negotiation of executive compensation and "roll over" of stock in private equity sale

PRESENTATIONS

- "Strategies for Negotiation and Drafting Vendor and Supply Agreements," Northeast Ohio Chapter of the Association of Corporate Counsel, 2022
- "Business Contracts: Top 10 Most Costly Mistakes – Price & Payment Obstacles," National Business Institute, 2018
- "Medical Marijuana Seminar," Cleveland Metropolitan Bar Association, 2017

- “Selecting the Best Business Structure – LLCs, S-Corps, C-Corps and More” and “Forming Limited Liability Companies (LLCs),” National Business Institute Seminar (“Business Law: Start to Finish”), 2017
- “Early Stage Business Structures, Compliance & Best Practices: Common Questions By Entrepreneurs,” Startup Lakewood – StartupU, 2013
- “Business Contracts A-Z: Reviews, Drafts & Negotiations,” Cleveland Metropolitan Bar Association, 2013

ASSOCIATIONS

- Member, American Bar Association
- Member, Ohio State Bar Association
- Member, Cleveland Metropolitan Bar Association
- Member of the Board of Trustees of the Griefcare Place
- Former Participant, Greater Cleveland Partnership LEAD Program